

**AYOKI MERCHANTILE LIMITED**

**BALANCE SHEET AS AT 31ST MARCH, 2020**

PARTICULARS	NOTES	As At 31st March, 2020 Rupees	As At 31st March, 2019 Rupees
<b>A ASSETS</b>			
<b>1. Non Current Assets</b>			
Financial Assets			
(a) Income Tax Assets (Net)	6	2,98,307	2,38,610
<b>Sub Total - Non Current Assets</b>		<b>2,98,307</b>	<b>2,38,610</b>
<b>2. Current Assets</b>			
Financial Assets			
(a) Inventories	7	1,02,410	-
(a) Trade receivables	8	3,46,400	6,99,840
(b) Cash & Bank Balance	9	7,53,023	13,24,023
(c) Other Current Asset	10	4,330	9,164
<b>Sub Total - Current Assets</b>		<b>12,06,163</b>	<b>20,33,027</b>
<b>TOTAL ASSETS</b>		<b>15,04,470</b>	<b>22,71,637</b>
<b>B EQUITY &amp; LIABILITIES</b>			
<b>1. Equity</b>			
(a) Equity Share Capital	11	24,50,000	24,50,000
(b) Other Equity	12	(10,72,072)	(2,89,069)
<b>Sub Total - Share Holders' Fund</b>		<b>13,77,928</b>	<b>21,60,931</b>
<b>2. Non Current Liabilities</b>			
<b>Sub Total - Non Current Liabilities</b>		-	-
<b>3. Current Liabilities</b>			
Financial Liabilities			
(a) Other Current Liabilities	13	1,26,542	1,10,706
<b>Sub Total - Current Liabilities</b>		<b>1,26,542</b>	<b>1,10,706</b>
<b>TOTAL LIABILITIES</b>		<b>15,04,470</b>	<b>22,71,637</b>

Significant Accounting Policies and Notes on Financial Statements 1 to 25

The Notes referred to above form an integral part of the Financial Statements

As per our report of even date  
For **K. J. SHAH & ASSOCIATES**  
Chartered Accountants  
ICAI FRN : 127308W

For and on behalf of the Board of Directors




**KIRTI J. SHAH**  
F.C.A.


**K. J. SHAH**  
(Proprietor)  
Membership No. 030784




**Joydeep Mazumder**  
(Managing Director)  
DIN: 08069899



**Munson Mandal**  
(Director)  
DIN: 02493057



**Partha Saha**  
CFO



**G.L. Kundu**  
Company Secretary



Place : Mumbai  
Date: 24-07-2020

# AYOKI MERCHANTILE LIMITED

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2020

PARTICULARS	NOTES	YEAR ENDED	
		31.03.2020	31.03.2019
		AUDITED	AUDITED
I. Revenue from Operations	14	3,06,780	6,48,000
II. Other Income	15	41,750	72,137
<b>III. Total Revenue (I+II)</b>		<b>3,48,530</b>	<b>7,20,137</b>
<b>IV. EXPENDITURE</b>			
Cost of Meterial Consumed	16	51,750	-
Employees Benefits Expense	17	4,84,948	1,62,000
Other Expenses	18	5,94,835	5,20,091
<b>Total Expenses</b>		<b>11,31,533</b>	<b>6,82,091</b>
<b>V. Profit/(Loss) before Tax(III-IV)</b>		<b>(7,83,003)</b>	<b>38,046</b>
<b>VI. Tax Expenses</b>			
Current Tax		-	-
<b>VII. Profit/(Loss) for the Year(V-VI)</b>		<b>(7,83,003)</b>	<b>38,046</b>
<b>VIII. Other Comprehensive Income</b>			
Items that will not be reclassified to Profit or Loss - remeasurement of defined plans		-	-
<b>IX. Total Comprehensive Income/(Loss) (VII+VIII)</b>		<b>(7,83,003)</b>	<b>38,046</b>
<b>Earning Per Equity Share</b>			
(1) Basic (of Rs. 10/- each)	19	(3.20)	0.16
(2) Diluted (of Rs. 10/- each)	19	(3.20)	0.16

Significant Accounting Policies

1 to 25

The Notes referred to above form an integral part of the Financial Statements

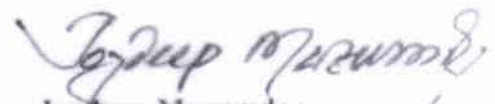
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**K. J. SHAH**  
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Membership No. 030784

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For and on behalf of the Board of Directors



**Joydeep Mazumder**  
(Managing Director)  
DIN: 08069899



**Munmun Mandal**  
(Director)  
DIN: 02493057



**Partha Saha**  
CFO




**G.L. Kundu**  
Company Secretary

Place : Mumbai  
Date: 24-07-2020



**AYOKI MERCHANTILE LIMITED**  
**CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2020**

PARTICULARS	2019-2020	2018-2019
	RUPEES	RUPEES
<b>(A) CASH FLOW FROM OPERATING ACTIVITIES :</b>		
Net Profit/(Loss) Before Tax	(7,83,003)	38,046
Other Comprehensive Income	-	-
<b>Total comprehensive income/(Loss) before tax</b>	<b>(7,83,003)</b>	<b>38,046</b>
Interest Received on Bank FD	(41,750)	(72,137)
<b>Operating Profit/(Loss) Before Working Capital Changes</b>	<b>(8,24,753)</b>	<b>(34,091)</b>
<b>Adjustments for Changes in Operating Assets &amp; Liabilities:</b>		
<u>Adjustments for( Increase)/ decrease in assets :</u>		
Trade Receivable	3,53,440	(6,99,840)
Other Current Asset	4,834	(5,033)
Increase Inventories	(1,02,410)	
<u>Adjustments for Increase/(decrease) in liabilities :</u>		
Other Current Liabilities	15,834	(54,856)
<b>Cash used in operations</b>	<b>(5,53,055)</b>	<b>(7,93,820)</b>
Taxes Paid (Net)	(99,697)	(72,014)
<b>NET CASH FLOW FROM OPERATING ACTIVITIES (A)</b>	<b>(6,12,750)</b>	<b>(8,65,832)</b>
<b>(B) CASH FLOW FROM INVESTING ACTIVITIES</b>		
Interest Received on Bank FD	41,750	72,137
Proceeds from maturity of fixed deposit	6,69,565	37,367
<b>NET CASH (USED IN) INVESTING ACTIVITIES (B)</b>	<b>7,11,315</b>	<b>1,09,504</b>
<b>(C) CASH FLOW FROM FINANCING ACTIVITIES :-</b>		
Proceeds / (Repayment) from Term Loan	-	-
<b>NET CASH FLOW USED IN FINANCING ACTIVITIES(C)</b>	<b>-</b>	<b>-</b>
<b>Net Increase / (Decrease) in Cash and Cash Equivalents (A+B+C)</b>	<b>98,565</b>	<b>(7,56,328)</b>
Cash & Cash Equivalent at the beginning of the Year	1,98,226	9,54,554
Cash & Cash Equivalent at the end of the Year	2,96,791	1,98,226
<b>Cash &amp; Cash Equivalents</b>		
Cash on Hand	2,06,631	1,94,415
Balances with banks in Current account	90,160	3,811
<b>TOTAL</b>	<b>2,96,791</b>	<b>1,98,226</b>

Additional notes to Cash Flow Statement:

1. Figures in brackets indicate outflows.
2. Cash and Bank balances includes Cash equivalents (Refer Note 9)
3. Previous year figures have been regrouped/ restated wherever necessary

The Notes referred to above form an integral part of the Financial Statements

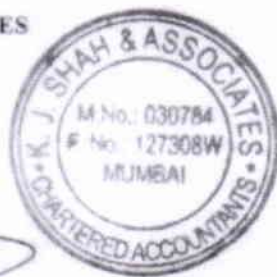
For and on behalf of the Board of Directors

As per our report of even date

For **K. J. SHAH & ASSOCIATES**

Chartered Accountants

ICAI FRN : 127308W



**K. J. SHAH**

(Proprietor)

Membership No. 030784

**KIRTI J. SHAH**

F.C.A.



*Joydeep Mazumder*

Joydeep Mazumder

(Managing Director)

DIN: 08069899

*Munmun Mandal*

Munmun Mandal

(Director)

DIN: 02493057

*Partha Saha*

Partha Saha

CFO

*G.L. Kundu*

G.L. Kundu

Company Secretary

Place : Mumbai

Date: 24-07-2020

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2020

Note 6	INCOME TAX ASSETS (NET) (NON CURRENT)	As at 31.03.2020	As at 31.03.2019
	Advance tax	2,47,910	2,33,720
	Input Tax Credit Receivable on GST	45,507	
	MAT Credit Entitlement	4,890	4,890
	<b>TOTAL</b>	<b>2,98,307</b>	<b>2,38,610</b>
Note 7	INVENTORIES	As at 31.03.2020	As at 31.03.2019
	Closing Stock	1,02,410	-
	<b>TOTAL</b>	<b>1,02,410</b>	
Note 8	TRADE RECEIVABLES	As at 31.03.2020	As at 31.03.2019
	Unsecured		
	Considered Good	3,46,400	6,99,840
	<b>TOTAL</b>	<b>3,46,400</b>	<b>6,99,840</b>
Note 9	CASH AND BANK BALANCES	As at 31.03.2020	As at 31.03.2019
	(a) Cash and Cash Equivalents		
	Cash In Hand	2,06,631	1,94,415
	Balances with banks	90,160	3,811
	<b>Total Cash and Cash Equivalents (a)</b>	<b>2,96,791</b>	<b>1,98,226</b>
	(b) Other Bank Balances		
	Term Deposit with Bank original maturity for more than 3 months but less than 12 months	4,56,232	11,25,797
	<b>Total-Other Bank Balances (b)</b>	<b>4,56,232</b>	<b>11,25,797</b>
	<b>TOTAL(a+b)</b>	<b>7,53,023</b>	<b>13,24,023</b>
Note 10	OTHER CURRENT ASSETS	As at 31.03.2020	As at 31.03.2019
	Salary paid in Advance	-	5,000
	Interest Accrued on Term deposit	4,330	4,164
	<b>TOTAL</b>	<b>4,330</b>	<b>9,164</b>

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2019

Note 11	EQUITY SHARE CAPITAL	As at 31.03.2020	As at 31.03.2019
	Authorised Share Capital		
	75,00,000 ( 75,00,000) equity shares of Rs.10/-each	7,50,00,000	7,50,00,000
		7,50,00,000	7,50,00,000
	Issued, Subscribed & Paid-up		
	2,45,000 ( 2,45,000) Equity Shares of Rs. 10/- each fully paid up	24,50,000	24,50,000
	<b>TOTAL</b>	<b>24,50,000</b>	<b>24,50,000</b>
11.1	The Reconciliation of the number of shares outstanding is set out below :	As at 31.03.2020	As at 31.03.2019
	Particulars	No. of Shares	No. of Shares
	Equity Shares at the beginning of the year	2,45,000	2,45,000
	Equity Shares at the end of the year.	2,45,000	2,45,000
11.2	The Details of Shareholders Holding more than 5% Shares :	As at 31.03.2020	
	Name of Shareholder	No. of Shares	% Held
	Abira Majumder	30,000	12.24%
			No. of Shares
			30,000
11.3	Terms / Rights attached to the Equity Shares	As at 31.03.2019	
	The Company has only one class of Equity shares having a par value of Re. 10.00 per share (previous year Rs. 10.00 per share) Each holder of the equity share is entitled to one vote per share.		
Note 12	OTHER EQUITY (REFER TO THE STATEMENTS OF CHANGES IN EQUITY)	As at 31.03.2020	As at 31.03.2019
	(a) Profit & Loss A/c		
	As per last Balance Sheet	(2,89,069)	(3,27,115)
	Add : Profit/(Loss) for the Year	(7,83,003)	38,040
	<b>TOTAL</b>	<b>(10,72,072)</b>	<b>(2,89,069)</b>
Note 13	OTHER CURRENT LIABILITIES	As at 31.03.2020	As at 31.03.2019
	Others	1,26,542	1,10,700
	<b>TOTAL (A+B)</b>	<b>1,26,542</b>	<b>1,10,700</b>



NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2020

Note		2019-20	2018-19
Note 14	<b>REVENUE FROM OPERATIONS</b>		
	Sales of Goods	1,06,780	
	Service fees	2,00,000	6,48,000
	<b>TOTAL</b>	<b>3,06,780</b>	<b>6,48,000</b>
Note 15	<b>OTHER INCOME</b>		
	Interest		
	From Fixed deposit with Bank	41,750	72,137
	From Others	-	-
	<b>TOTAL</b>	<b>41,750</b>	<b>72,137</b>
Note 16	<b>COST OF MATERIAL CONSUMED</b>		
	Opening Stock	-	-
	Add: Purchase of Materials	1,54,160	-
		<b>1,54,160</b>	
	Less: Closing Stock of Materials	1,02,410	-
	<b>TOTAL</b>	<b>51,750</b>	
Note 17	<b>EMPLOYEES BENEFITS EXPENSES</b>		
	Salaries	4,84,948	1,62,000
	<b>TOTAL</b>	<b>4,84,948</b>	<b>1,62,000</b>
Note 18	<b>OTHER EXPENSES</b>		
	<b>Administration &amp; Other Expenses :</b>		
	<u>Auditors Remuneration:</u>		
	Audit Fees	25,000	25,000
	For Other Services	-	72
	BSE Listing Fees	3,00,000	2,50,000
	Professional Fees	72,000	87,000
	Publishing Charges	1,00,490	58,257
	Professional Tax - Company	2,500	2,744
	Miscellaneous Expenses	107	271
	Telephone Expenses	387	790
	Bank Charges	3,363	711
	Connectivity Charges	10,980	10,620
	Conveyance & Delivery charges	12,433	1,300
	Printing & Stationery	370	258
	Membership Fees	2,950	2,950
	ROC Filing Fees	1,900	2,400
	Repairs & Maintenance Charges	2,515	-
	Income Tax Filing Fees - TDS	-	50
	Share Registry Fees	47,000	70,706
	Service Charges for News Paper Publishing	5,000	-
	Interest on TDS	-	100
	Late Filing Fee of GST	370	-
	Trade License Fees	2,150	7,190
	Website Expenses	5,320	5,155
	<b>TOTAL</b>	<b>5,94,835</b>	<b>5,20,091</b>



Note 19	EARNINGS PER SHARE (EPS)	2019-20	2018-19
		Net Profit / (Loss) after tax as per Statement of Profit and Loss	(7,83,003)
Weighted Average number of equity shares used as denominator for calculating EPS	2,45,000	2,45,000	
Weighted Average number of equity shares used as denominator for calculating DEPS	2,45,000	2,45,000	
Basic Earnings per share	(3.20)	0.16	
Diluted Earnings per share	(3.20)	0.16	
Face Value per equity share	10.00	10.00	

Note 20	Expenditure and Earning in Foreign Exchange.	31.03.2020	31.03.2019
		Particulars	
	Expenses.	Nil	Nil
	Earning in Foreign Exchange	Nil	Nil

Note 21	As regards compliance of Provision as per the requirement of Sec 22 of the Micro, Small and Medium enterprises act 2006 relating to dues to the Micro, Small and Medium enterprises. The company has not received from any parties claim to be small scale industries and the said information is not given.
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Note 22	Segment information	Year ended	Year ended
		March 31, 2020	March 31, 2019
	(a) The Company is primarily engaged in the business of Consultancy and other Services. Now the Company has started business in Saleing of Consumer Products		
	(b) Segment Revenue, Segment Results, Segment Assets and Segment Liabilities include the respective amounts identifiable to each of the segments as also amounts allocated on a reasonable basis. The expenses, which are not directly relatable to the business segment, are shown as unallocable. Assets and liabilities that cannot be allocated between the segments are shown as unallocable assets and liabilities respectively.		
	(c) Segment Disclosure		
	Particulars		
	<b>Segment Revenue</b>		
	Sale of Goods	1,06,780	6,48,000
	Service Fees	2,00,000	6,48,000
	<b>Segment Total</b>	<b>3,06,780</b>	<b>6,48,000</b>
	<b>Segment Results</b>		
	Sale of Goods	55,030	4,86,000
	Service Fees	(2,84,948)	72,137
	Unallocated Income	41,750	5,58,257
	Less: Unallocated Expenses	(1,88,168)	5,20,091
	<b>Profit/(Loss) before exceptional Items Tax</b>	<b>5,94,835</b>	<b>5,20,091</b>
	Exceptional Items	(7,83,003)	38,046
	Tax Expenses		
	<b>Profit/(Loss) after Tax</b>	<b>(7,83,003)</b>	<b>38,046</b>
	Particulars		
	<b>Segment Assets</b>		
	Sale of Goods	2,22,810	6,99,840
	Service Fees	2,26,000	15,71,292
	Unallocated	10,55,660	22,71,637
	<b>Segment Total Assets</b>	<b>15,04,470</b>	<b>22,71,637</b>
	<b>Segment Liabilities</b>		
	Sale of Goods		3,500
	Service Fees	76,812	22,68,137
	Unallocated	14,27,558	
	<b>Segment Total Liabilities</b>	<b>15,04,470</b>	<b>22,71,637</b>



**AYOKI MERCHANTILE LIMITED**  
**NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2020**

Note 23	Figures of Previous year have been rearranged / regrouped as and when necessary in terms of Current year's grouping.		
Note 24	<b>Contingent Liabilities</b>		
	Claims against the company not acknowledged as liabilities in respect of Income Tax Matters	<b>31.03.2020</b> Rs. 1,93,754/-	31.03.2019 Rs. 2,93,284/-
Note 25	<b>Related party disclosures under Accounting Standard - 18</b>		
	<b>KEY MANAGEMENT PERSONNEL: KALACHAND MUKHERJEE - Managing Director( From 01-04-2019 to 14-11-2019)</b>		
	JOYDEEP MAZUMDER- Managing Director( From 14-11-2019)		
	MUNMUN MANDAL-Director( From 14-11-2019 )		
	SUBIR DUTTA - CFO ( From 01-04-2019 to 13-08-2019 )		
	PARTHA SAHA - CFO ( From 13-08-2019 )		
	G.L.KUNDU-Company Secretary		
	<b>NATURE OF TRANSACTIONS:</b>	<b>31.03.2020</b>	31.03.2019
	<b>i) Director Remuneration</b>		
	KALACHAND MUKHERJEE - Managing Director(upto 14-11-2019)	37,500	60,000
	JOYDEEP MAZUMDER- Managing Director ( From 14-11-2019 )	2,28,333	
	SUBIR DUTTA - CFO- (upto 13-08-2019 )	22,097	60,000
	PARTHA SAHA - CFO ( From 13-08-2019 )		
	<b>ii) Remuneration of Company Secretary</b>		
	G.L.KUNDU	1,35,500	42,000
	<b>iii) Outstanding Receivable / Payable</b>		
	Debit Balance Outstanding Receivable	-	
	Credit Balance Outstanding Payable	76,912	13,500
	a) The Transactions entered with related parties are in ordinary course of business and on arm's length basis of the Company.		
	b) Related party relationships is as identified by the management and relied by the auditor		
	c) No amounts in respect of related parties have been written off / written back during the year ,nor has provision been made for doubtful debts/receivable		



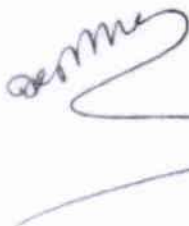


# AYOKI MERCHANTILE LIMITED

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST MARCH, 2020

A. SHARE CAPITAL	Notes	No of Shares	Rupees
<i>Equity shares of Re. 1 each issued, subscribed and fully paid:</i>			
Balance as on April 1, 2018	11	2,45,000	24,50,000
Balance as on March 31, 2019	11	2,45,000	24,50,000
Balance as on March 31, 2020	11	2,45,000	24,50,000
<b>B. OTHER EQUITY</b>			
Particulars		Profit and Loss Account	TOTAL
Balance at the end of the reporting period March 31, 2019 as per Ind AS		(2,89,069)	(2,89,069)
Dividends (including tax)		-	-
Profits/ (Loss) for the year 2019-20		(7,83,003)	(7,83,003)
Other Comprehensive Income / (Loss) for the year		-	-
Balance at the end of the reporting period March 31, 2020 as per Ind AS		(10,72,072)	(10,72,072)

As per our report of even date  
For K. J. Shah & Associates  
Chartered Accountants  
FRN: 127308W



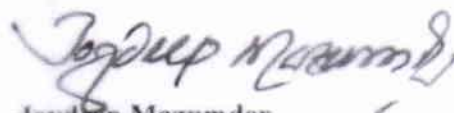

Kirti J. Shah  
(Proprietor)  
Membership No. 030784

**KIRTI J. SHAH**  
F.C.A.




Place : Mumbai  
Date: 24-07-2020

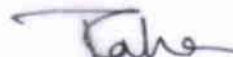
For and On behalf of the Board of Directors  
For Ayoki Merchantile Limited



Joydeep Mazumder  
(Managing Director)  
DIN: 08069899



Munmun Mandal  
(Director)  
DIN: 02493057



Partha Saha  
CFO



G.L. Kundu  
Company Secretary



**AYOKI MERCHANTILE LIMITED**

**GROUPINGS OF STATEMENT OF BALANCE SHEET AS ON 31.03.2020**

PARTICULARS	YEAR ENDED		
	March 31, 2020 (Audited)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
<b>OTHER INCOME</b>			
<b>Interest Received</b>			
a) Bank FDR Interest	41,750	72,137	79,340
- From Long Term Investments			
- From Others			
Interest on IT Refund			
Others			

**GROUPINGS OF STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31.03.2020**

PARTICULARS	YEAR ENDED		
	March 31, 2020 (Audited)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
<b>Salary &amp; Wages :-</b>			
Directors' Remuneration	2,87,930	1,20,000	1,20,000
Salaries & Allowances	1,97,018	42,000	42,000
<b>TOTAL</b>	<b>4,84,948</b>	<b>1,62,000</b>	<b>1,62,000</b>

**GROUPINGS OF STATEMENT OF BALANCE SHEET AS ON 31.03.2020**

PARTICULARS	YEAR ENDED		
	March 31, 2020 (Audited)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
<b>Advance tax &amp; TDS (LONG TERM)</b>			
Tax Deducted at Source - A.Y. 2020-21	14,190		
Tax Deducted at Source - A.Y. 2019-20	72,014	72,014	
Tax Deducted at Source - A.Y. 2018-19	40,334	40,334	40,334
Tax Deducted at Source - A.Y. 2017-18	12,210	12,210	12,210
Tax Deducted at Source - A.Y. 2016-17	16,901	16,901	16,901
TDS on Interest (Old)	69,691	69,691	69,691
I. T Refund Receivable - A.Y. 2015-16	22,570	22,570	22,570
	<b>2,47,910</b>	<b>2,33,720</b>	<b>1,61,706</b>
<b>MAT CREDIT ENTITLEMENT</b>			
A.Y. 2014-15	4,890	4,890	4,890
	<b>4,890</b>	<b>4,890</b>	<b>4,890</b>

**GROUPINGS OF STATEMENT OF BALANCE SHEET AS ON 31.03.2020**

PARTICULARS	YEAR ENDED		
	March 31, 2020 (Audited)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
<b>Cash on hand</b>			
Cash on hand	2,06,631	1,94,415	1,86,142
	<b>2,06,631</b>	<b>1,94,415</b>	<b>1,86,142</b>
<b>Balances with Scheduled Banks :</b>			
<b>In current account:</b>			
Axis Bank Ltd	90,160	3,811	7,68,142
Term Deposit with Axis Bank Ltd	4,56,232	11,25,797	1,53,161
	<b>5,46,392</b>	<b>11,29,608</b>	<b>19,31,574</b>



**GROUPINGS OF STATEMENT OF BALANCE SHEET AS ON 31.03.2020**

PARTICULARS	YEAR ENDED		
	March 31, 2020 (Audited)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
<b>Other Liabilities</b>			
Salaries & Wages Payable	76,912	3,500	13,500
TDS on Contract Payable	775	1,740	179
TDS on Commission & Brokerage Payable	-	-	1,050
TDS on Professional Fees Payable	-	-	1,000
Central GST Payable A/C	-	20,805	49,183
State GST Payable A/C	-	20,805	49,087
Others	48,855	63,856	51,063
	<b>1,26,542</b>	<b>1,10,706</b>	<b>1,65,562</b>

